

Electricity
Distribution

Market Gateway

Launch Event
6th Feb 2023, 2pm

nationalgrid



Welcome

This webinar will start at 2pm

Please mute your microphones during the presentation.

There is time allocated for Q&A following the presentation.

Questions can be submitted via the Q&A function at any time.

This webinar will be recorded.

Contents page

01	Our Flexibility Strategy	Ben Godfrey, Director of Distribution System Operator
02	Market Gateway Functionality	Helen Sawdon, Flexibility Commercial Lead
03	Procurement Timeline	Matt Watson, DSO Engineer
04	Q&A	

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Our Strategy

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Evolving Flexibility

We listened:

Feedback from our Stakeholder consultations:

- Simplify and remove admin burden
- Provide digital interfaces
- Increase market opportunities
- Increase market investment

What we're doing:

Market Entry

- Digital tools to lower barriers to entry
- APIs to support scale and to link with wider platforms/ aggregators
- Open and accessible data

Product Evolution

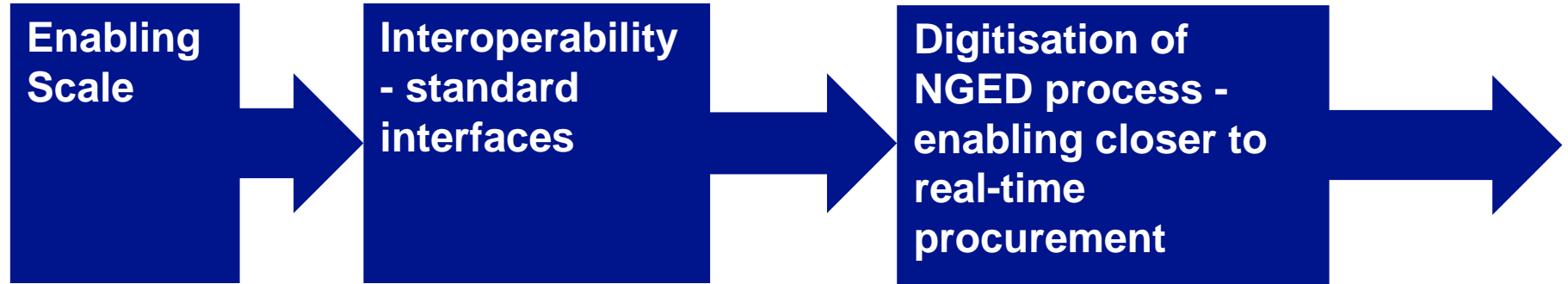
- Introduction of Sustain targeted at domestic
- Long Term and Short Term Products
- Steps towards closer to real-time procurement

Increased participation

- 1360 new LV locations
- Step away from fixed pricing
- Move to ceiling prices for Sustain, Secure and Dynamic

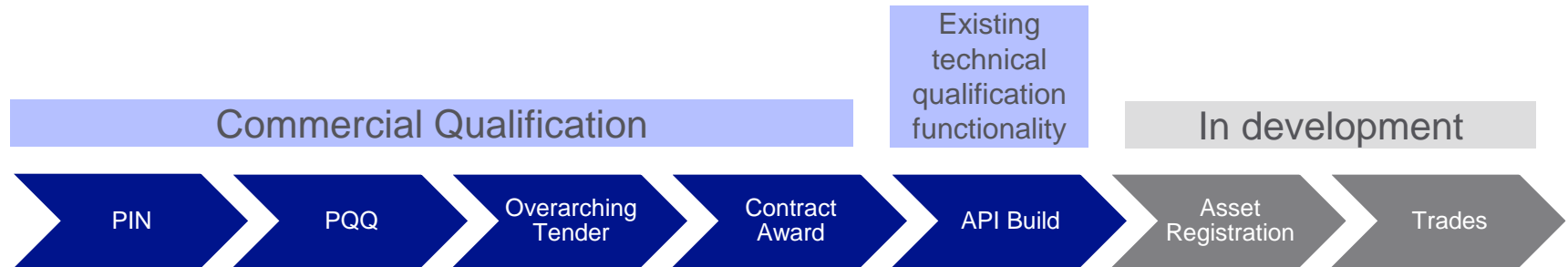
Evolving Flexibility

Standardising our processes digitally;



Initial Development

Our initial Market Gateway roll-out focuses on Commercial Qualification;



Short-term Development

Over the next few months, in time for our first Trade Opportunities opening, further functionality will be rolled-out on the Market Gateway

Asset Validation

- **March**
- UI and API submission functionality
- Validation and Zone allocation

Trade Opportunities

- **April**
- Auto-matching of Opportunities to Assets
- UI and API submission functionality

Trade Awards

- **June**
- Notification of Successful Trades
- Trades linked to operational Portal

Ongoing Development

We'll continue to develop the Market Gateway to provide;

Enhanced Functionality

- Multiple users per Organisation
- Digital billing information capture

Market Coordination

- Interoperability with market platforms
- ESO/3rd Parties

Market Standardisation

- Outputs from Open Networks
- Common interfaces
- Common data layer

We are keen to collate feedback on the Market Gateway so we can maximise the value of our development.

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Market Gateway Functionality

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Market Gateway

<https://marketgateway.nationalgrid.co.uk/>

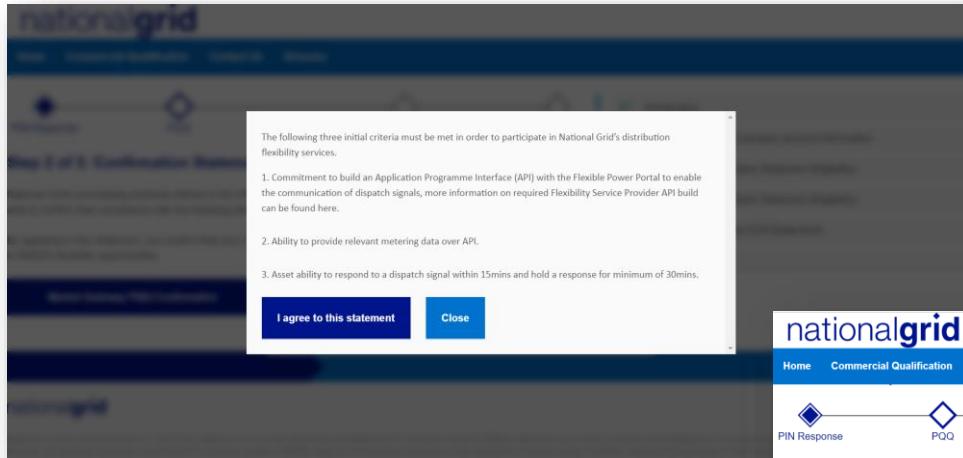
The screenshot shows the 'nationalgrid' website interface for 'Commercial Qualification'. At the top, there is a navigation bar with links for 'Home', 'Commercial Qualification', 'Contact Us', and 'Glossary'. Below this, the 'Commercial Qualification' section features a progress bar with four diamond-shaped markers representing the steps: 'PIN Response', 'PQQ', 'Qualification tender', and 'Contract'. To the right of the progress bar is a list of steps: 'Introduction', 'Step 1 of 2: Confirm company account Information', 'Step 2 of 2: Declaration to Respond to PIN', and 'Thank you'. Below the progress bar, there is a 'Commence' button. The page also includes a paragraph explaining the purpose of the commercial qualification process and a note to complete the steps starting with the PIN response. The 'nationalgrid' logo is visible at the bottom left of the page.

One account per Organisation

One User per Organisation initially

Account requests approved within 1 working day

Market Gateway



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Home Commercial Qualification Contact Us Glossary

◆ PIN Response ◇ PQQ ◇ Qualification tender ◇ Contract

Step 3 of 3: Complete UCR Statements

There are **four** UCR statements to complete.

- **UCR statement 01** ▲
By agreeing to this document, you confirm acceptance and adherence on behalf of your organisation.
Mandatory Ineligibility
- **UCR statement 02** ▼
- **UCR statement 03** ▼

- ✓ Introduction
- ✓ Step 1 of 3: Confirm company account Information
- ✓ Step 2 of 3: Confirmation Statement (Eligibility)
- ✓ Step 2 of 3: Confirmation Statement (Eligibility)
- ➔ **Step 3 of 3: Complete UCR Statements**
- Thank you

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Home Commercial Qualification Contact Us Glossary

Commercial Qualifications

PIN Response POQ Qualification tender Contract

Qualification Tender

As a member of National Grid's Dynamic Purching System (DPS) you are now eligible to tender for an Overarching Contract.

Parties who are awarded an Overarching Contract are then able to complete the Technical Qualification ahead of entering Trade Opportunities.

Completion of the Overarching Contract does not commit either party to service provision.

On behalf of your organisation, you are required to review and agree to each section of the Flexibility Standard Agreement and all Associated Documents relating to our Qualification Tender. If you would like to download a combined copy of the Flexibility Standard Agreement sections and all Associated Documents for offline review ahead of confirming your agreement, please download from www.flexiblepower.co.uk/national-grid-electricity-distribution/tools-and-documents

Ready to commence Qualification Tender?

Commence

- Qualification Tender
- Step 1 of 5: Confirm company account information
- Step 2 of 5: Complete T&C Clause Groups
- Step 3 of 5: Complete T&C Schedules
- Step 4 of 5: Self billing agreement
- Step 5 of 5: Supplier details form
- Thank you

Flexibility Agreement

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Commercial Qualifications

PIN Response POQ Qualification tender Contract

Step 3 of 5: Complete T&C Schedules

There are four T&C Schedules to complete.

- T&C Schedules 01
- T&C Schedules 02
- T&C Schedule 03
- T&C Schedules 04

By agreeing to this document, you confirm acceptance and adherence to it on behalf of your organization.

Annexes to Flexibility Service Terms - DNO Active Services - Jan 2023

✓ Thank you for confirming

Continue

- ✓ Qualification Tender
- ✓ Step 1 of 5: Confirm company account information
- ✓ Step 2 of 5: Complete T&C Clause Groups
- Step 3 of 5: Complete T&C Schedules
- Step 4 of 5: Self billing agreement
- Step 5 of 5: Supplier details form
- Thank you

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Commercial Qualifications

Progress bar: PIN Response (diamond), PQQ (diamond), Qualification tender (diamond), Contract (diamond)

Step 5 of 5: Supplier details form

Please download and complete the banking information form below.

Once done, please email or post the completed form to:

dsobilling.nged@nationalgrid.co.uk

DSO Billing
Pegasus Business Park
Castle Donington
Derbyshire
DE74 2TU

SUPPLIER REQUEST FORM

- ✓ Qualification Tender
- ✓ Step 1 of 5: Confirm company account information
- ✓ Step 2 of 5: Complete T&C Clause Groups
- ✓ Step 3 of 5: Complete T&C Schedules
- ✓ Step 4 of 5: Self billing agreement
- Step 5 of 5: Supplier details form
- Thank you

Upon receipt of billing form, notification of Contract Award will be emailed to User

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Home Commercial Qualification Contact Us Glossary

Commercial Qualifications

Progress bar: PIN Response (diamond), PQQ (diamond), Qualification tender (diamond), Contract (diamond)

→ Contract Award

Contract Award

Thank you for completing the Commercial Qualification process.

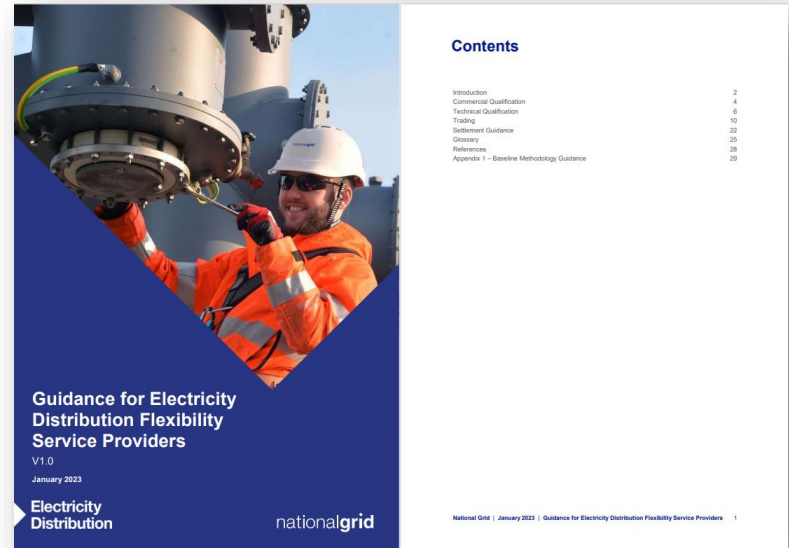
Following receipt of your billing form, National Grid will email you with your executed Contract Documents.

From receipt of your Contract Documents a 10 day standstill period will apply, after which you will be able to enter Trade Opportunities provided Technical Qualification is complete.

Market Gateway

Further help & guidance is available;

- On the Market Gateway support pages
- On the Flexible Power Website
 - www.flexiblepower.co.uk/locations/national-grid-electricity-distribution/tools-and-documents/
- Speak to our team;
 - Nged.flexiblepower@nationalgrid.co.uk
 - 01332 827 436



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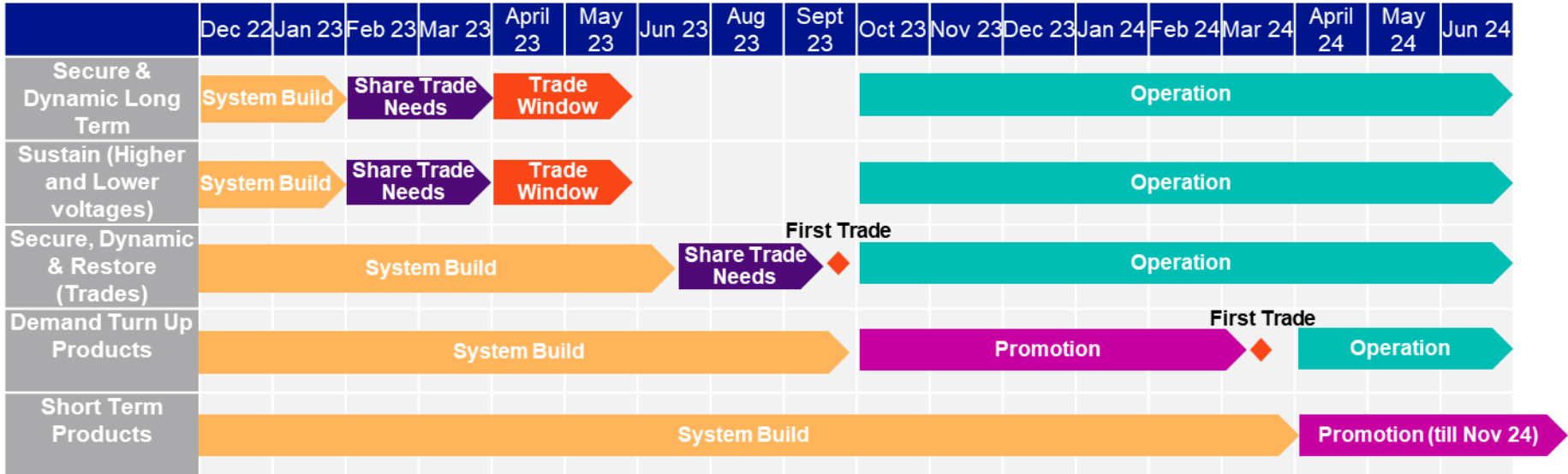
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Procurement Timeline

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Procurement Timeline



Key Dates

13th Feb

- Publication of HV and LV CMZ locations with Winter 2023/24 requirements on the [Flexible Power website](#) and the [Connect Data Portal](#).

27th Mar

- Sustain and Long Term Trade Opportunities open on the [Market Gateway](#)

5th May

- Deadline for Trade Response Submissions

2nd Jun

- Trade Awards Communicated

4th Sep

- Publication of HV and LV CMZ locations with Summer 24 requirements on the [Flexible Power website](#) and the [Connect Data Portal](#).

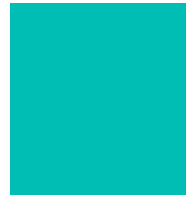
16th Oct

- Sustain and Long Term Trade Opportunities open on the [Market Gateway](#)
- Short Term (weekly) Trade Opportunities commence

Our full procurement timeline for 2023/24 flexibility requirements are published here;

<https://flexiblepower.wpdser.v.net/downloads/1002>

NGED's DSO Flexibility Market

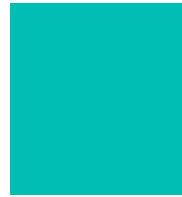


1360 secondary network sustain zones launched for operation winter 23/24

£36m of reinforcement

1360 CMZs (need from 5kW up)

Prices vary on location (up to £317/kW/year).



159MW of primary network zones being procured

£135m of reinforcement

37 CMZs

£2.6m for FY23/4



163MW of primary network zones being operated

£126m of reinforcement

24 CMZs

£1.4m in FY22/3

Last year we dispatched 3.8GWh of flexibility to help support our network across 34 CMZs using 53 different dispatch groups.

Continued Engagement

Keeping you up to date and informed on developments and opportunities

- Webinars to support the launch of Asset Registration and Trade Functionality
- Surgeries and guidance covering all aspects of participation
- In person and online events
- Annual stakeholder consultation
- Our planned engagement events are published [here](#) and on our [events page](#)
- Join our [mailing list](#)

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Q&A

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